Abraham Dugal Now a CERTIFIED FINANCIAL PLANNER™ Professional



Abraham Dugal

Abraham Dugal, a financial advisor at Allen Insurance and Financial, has achieved the designation of CERTIFIED FINANCIAL PLANNER™ Professional.

A member of the Allen Financial team since 2015, Dugal works with individuals, families, business and non-profit organizations providing investment management, risk management and financial planning services aligned with helping them to meet their financial goals.

The CFP® designation has become the most recognized in the financial planning community. Requirements include meeting stringent education and experience standards and a rigorous 10-hour exam. Dugal joins his colleagues Michael Pierce and Thomas C. Chester as the third CFP® on the Allen Financial staff.

"Abe's efforts demonstrate his deep commitment to continuing professional development," said Mike Pierce, company president.

"Now more than ever our clients are well served by dedication to the requirements of programs such as these."

A native of Lincolnville, Dugal is a graduate of Camden Hills Regional High School and Babson College in Wellesley, Mass., where he majored in business management with a concentration in finance. He holds FINRA Series 66 and 7 securities registrations. He lives in Camden with his wife and son.

Stephanie French Earns Marine Insurance Designation



Stephanie French

<u>Stephanie French</u>, a member of the business insurance team at Allen Insurance and Financial, has earned the Certified Marine Insurance Professional designation from the International Institute for Marine Insurance Studies.

The CMIP designation emphasizes critical skills in insurance

underwriting, coverages marketing and client services for the marine and longshore industry.

Requirements include:

- Insuring Waterfront Businesses
- Insuring Marine Employees
- Recreational Marine Insurance
- Insuring Vessel Owners & Operators

"All of us here at Allen are incredibly proud of Stephanie's professionalism and commitment to our marine industry customers," said Dan Bookham, vice president of business development at Allen Insurance and Financial. "Stephanie's certification and the continued education required to maintain it will serve our clients and our company well in this always-changing industry."

French is an account manager in Allen's business insurance division. She has been with the company since 2010. She also holds the Accredited Customer Service Representative designation.

Kellie Doolen has Earned a Maine Property and Casualty Insurance License

Allen Insurance and Financial is pleased to announce that <u>Kellie</u> <u>Doolen</u> has obtained her license to sell property and casualty insurance in the state of Maine.

Doolen joined the company in November 2019 as a scanning associate and receptionist, filling these key roles on the company's support staff. Kellie is a graduate of the University of Maine; her previous career was in retail management and customer support.

Leann Cailler Earns Safeco Insurance® Award of Distinction

<u>Leann Cailler, ACSR, CPIA,</u> a personal insurance account executive with Allen Insurance and Financial, has earned the Safeco Insurance Award of Distinction and has been named a producer of the year for 2021.

This recognition is achieved only by a select group of agents across the country who sell Safeco Insurance.

"Leann takes the time to explain coverages and insurance products so our clients can make the decision to best protects their home, vehicle and family," said Scott Carlson, manager of the personal insurance division at Allen Insurance and Financial. "Leann and the entire Allen personal insurance team strive to help create great outcomes for our clients. This recognition is the result of a lot of hard work and is well deserved. We're all very proud of Leann's accomplishment."

The Safeco Award of Distinction honors outstanding agents who have developed a solid partnership with Safeco. Only 150 agents

nationwide earn this award.

Cailler, of Waldoboro, has been with Allen Insurance and Financial since 2007. She holds both the Accredited Customer Service representative (ACSR) and Certified Professional Insurance Agent (CPIA) designations.

Allen Insurance and Financial is a multi-year President's Award and Premier Partner agency, recognition given only to the best independent insurance agencies that sell Safeco. Safeco is a Liberty Mutual Insurance company.

Welcoming a New Employee-Owner, Taylor Ankers

<u>Taylor Ankers</u> of Rockland has joined Allen Insurance and Financial as a receptionist in the company's Camden office.

A newly licensed Maine property & casualty insurance producer as well as a Maine Notary Public, Ankers is a graduate of Oceanside High School in Rockland and attended the University of Southern Maine. Before joining Allen, she worked locally in the banking industry.

Jennifer Coffin Earns Safeco Insurance Award of Excellence

<u>Jennifer Coffin, ACSR, CPRM</u>, a personal insurance account executive with Allen Insurance and Financial, has earned the Safeco Insurance Award of Excellence, an honor recognizing superior underwriting skill.

This recognition is achieved only by a select group of agents across the country who sell <u>Safeco Insurance</u>.

"Excellence in underwriting means bringing exceptional customer service together with a deep understanding of the complexities of insurance coverage to create great outcomes for our customers," said Scott Carlson, manager of the personal insurance division at Allen Insurance and Financial. "Jen and the entire Allen personal insurance team do that daily by ensuring customers get the insurance coverage that works best for them. This recognition is well deserved."

The Safeco Award of Excellence honors outstanding agents who have developed a solid underwriting relationship with Safeco and whose agencies have qualified for the Safeco Insurance Premier Partner Award, the company's top recognition program. Fewer than 10 percent of agencies who sell Safeco have agents who receive this award.

Coffin, of Nobleboro, has been with Allen Insurance and Financial since 2004. She holds both the Accredited Customer Service representative (ACSR) and Certified Personal Risk Manager (CPRM) designations.

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independent insurance agencies that sell Safeco. Safeco is a Liberty Mutual Insurance company.

Donation to Pacific Engine Company

Allen Insurance and Financial recently delivered a donation to the <u>Rockport</u>, <u>Camden</u> and <u>Rockland</u> fire departments for their home inspection and smoke detector program.

"We're in the business of helping people in our community protect their homes and their families — and so support for a program such as this, with its emphasis on health and safety, is very important to all of us at Allen," said Dan Bookham, vice president at Allen Insurance and Financial. "This three-department cooperative effort is a project with an immediate impact and can continue to make a real difference."

The donation is the result of a partnership between Allen Insurance and Financial and the community outreach program at MMG Insurance, the Presque Isle-based insurance carrier.

Chief Jason Peasley of the Rockport Fire Department says the program is ongoing, and donations will be accepted by any of the three departments at any time. He said that since the spring, 22 homes in the area have been inspected and fitted with smoke detectors — but that the need for this work continues.

Mallory Arsenault Earns CPIA Designation

<u>Mallory Arsenault, ACSR</u>, a member of the business insurance team at Allen Insurance and Financial, has earned the Certified Professional Insurance agent designation from the <u>American Insurance Marketing and Sales Society</u>.

The CPIA designation emphasizes critical skills in insurance underwriting, coverages marketing and client services.

An account manager based in the company's Camden office, Arsenault works with business insurance clients across a variety of industries.

Jennifer Coffin Earns CPRM Designation

Jennifer Coffin, ACSR, a member of the personal insurance team at Allen Insurance and Financial, recently earned a Certified Personal Risk Manager (CPRM) designation, issued by the <u>National Alliance for Insurance Education</u> and the Council for Insuring Private Clients.

The CPRM designation focuses on all major fields of personal client risk management, coverage differences, lifestyle analysis

and protection, and the practical applications of risk management. This achievement signifies a commitment to continuing education.

Coffin also holds the Accredited Customer Service representative (ACSR) designation. She joined Allen Insurance and Financial in 2004.

Patrick Chamberlin Earns CIC Designation

<u>Patrick Chamberlin</u>, a member of the business insurance team at Allen Insurance and Financial, has earned the designation of Certified Insurance Counselor, one of the insurance industry's most highly respected designations.

"CICs are recognized for expertise and commitment to the industry and it is no surprise this is a designation Patrick has chosen to pursue," said <u>Michael Pierce</u>, president of Allen Insurance and Financial. Earning the designation is just a first step on a path of rigorous, annual continuing education, Pierce noted.

Based at Allen's office in Camden, Chamberlin works with business insurance clients across a wide spectrum of industries. He also holds the Management Liability Insurance Specialist and Commercial Lines Coverage Specialist designations.

The Certified Insurance Counselor program is maintained by the National Alliance for Insurance Education & Research.