

# Randi Morse Joins Allen Insurance and Financial



Randi  
Morse

Randi Morse has joined Allen Insurance and Financial as an account manager in the company's benefits division.

Randi is a graduate of Everest University with a degree in accounting. Before joining Allen, with her first insurance job, she worked for a decade in the information technology field in accounting and administrative support.

She received her accident & health producer license in Maine shortly after her arrival at Allen and she is looking forward to supporting the agency's benefits clients with top-notch service for their accounts.

Outside of work, she volunteers with the American Legion, helping those veterans in need because her husband is a military veteran. She also enjoys spending time with family.

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# Mindy Maheu and Jennifer Coffin Earn Safeco Insurance® Award of Excellence for Superior Underwriting Skill



Mindy  
Maheu

Mindy Maheu and Jennifer Coffin, personal insurance account executives with Allen Insurance and Financial, have been honored with the Safeco Insurance Award of Excellence, an honor recognizing superior underwriting skill.

This recognition is achieved only by a select group of agents across the country who sell Safeco Insurance. This is Maheu's fourth year and Coffin's third year earning this recognition.



Jen Coffin

“Excellence in underwriting means bringing exceptional customer service together with a deep understanding of the complexities of insurance coverage to create great outcomes for Allen customers,” said Scott Carlson, personal insurance division manager at Allen. “Mindy, Jen and the entire Allen personal insurance team do that daily by ensuring customers get the insurance coverage that works best for them. This recognition is well deserved and all of us at Allen are especially proud of the number of consecutive awards they have earned.”

Maheu holds the Certified Insurance Service Representative (CISR), and Certified Insurance Counselor (CIC) designations. She joined our company in 2002 and is based in Waterville. Coffin has been with Allen Insurance and Financial since 2004 and is based in Camden. She holds both the Accredited Customer Service representative (ACSR) and Certified Personal Risk Manager (CPRM) designations.

The Safeco Award of Excellence recognizes outstanding agents who have developed a solid underwriting relationship with Safeco and whose agencies have qualified for the Safeco Insurance Premier Partner Award, the company’s top recognition program. Fewer than 10 percent of agencies who sell Safeco have agents who receive this award.

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## **Caitlin Harrington Joins Allen Financial**



[Caitlin Harrington](#) of Appleton has joined Allen Insurance and Financial as a retirement plan coordinator, a newly-created position. She will be assisting Allen Financial advisors on client retirement savings plans.

Cait's career in finance and non-profit management in Midcoast Maine spans 20 years. She has a degree in accounting from the University of Maine and holds the Certified Professional designation from the Society for Human Resource Management (SHRM-CP).

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**Patrick Chamberlin, CIC, Earns  
Property & Casualty  
Consultant's License**



Patrick  
Chamberlin, CIC

Patrick Chamberlin, CIC, a member of the business insurance team at Allen Insurance and Financial, is now a licensed property & casualty insurance consultant in Maine.

“This is an outstanding achievement by Patrick and it is a testament to his tenacious commitment to professional development,” said Dan Bookham, senior vice president for business development at Allen.

Bookham notes that the number of licensed insurance consultants in Maine is very limited, and Allen Insurance and Financial now has five: Patrick joins Anna Moorman, Dan Wyman, Sherree Craig and Lee Cabana, all of whom have their life & health consultant licenses.

“This new license for Patrick means we can now make additional services and support available to our property, liability, and workers compensation customers on a consultancy basis as well as in the traditional agency model,” said Bookham.

Chamberlin has been with Allen Insurance and Financial since 2019. He is active in the community as a Rotarian, a member of the Dupont Community Advisory Panel, both in Rockland. He also

serves on the board of directors of the Pope Memorial Humane Society in Thomaston. Chamberlin's full bio is on the Allen website at [AllenIF.com/PatrickChamberlin](https://www.AllenIF.com/PatrickChamberlin).

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## Welcoming Nichole Kindelan to Our Business Insurance Team

Nichole Kindelan, CIC, ACSR, CPIW, became an Allen employee-owner in August 2023.



Nichole Kindelan

A native of Caribou, Maine, Nichole is a graduate of Northern Maine Technical College.

With 25+ years of experience in our industry, Nichole's passion is building lasting relationships by working with businesses on their insurance needs so they can focus on running their business.

She says: "I love learning the background of businesses and their owners and why they love what they do so I can best work with them as their business needs grow and change. It is very important to make sure they have the right coverages in place to properly protect their business exposures through all stages."

Throughout her insurance career, Nichole has embraced the value of continuing education. Her professional designations include Certified Insurance Counselor (CIC), Accredited Customer

Service Representative (ACSR), Certified Professional Insurance Woman (CPIW). This demonstrates her commitment to her insureds and staying properly educated.

Outside of work Nichole enjoys running, hiking, volunteering in her community and spending quality time with family and friends.

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## Proud to be a Best Place to Work in Maine



Allen Insurance and Financial has again been named one of the Best Places to Work in Maine. This is the company's 12th consecutive year on this list.

"We are honored and grateful to be a Best Place to Work in Maine again this year," said Michael Pierce, company president. "We participate in this program because it helps us learn from our employees. Their feedback is invaluable because it helps us identify where we excel, and, most importantly, where we can improve – for our employee-owners and, ultimately, for our customers."

The Best Places to Work in Maine program was created by the Maine State Council of the Society for Human Resource Management, Best Companies Group, and Minneapolis-based BridgeTower Media, with the winners published by Mainebiz.

The program consists of two surveys. An employer survey accounts for 25 percent of the total evaluation while another survey measures the employee experience, and accounts for the remaining 75 percent. The combined scores determined the top companies and the final rankings, which will be announced in October.

The Best Places to Work in Maine list is made up of companies in three size categories: small (15-49 U.S. employees), medium (50-249 U.S. employees) and large (250+ U.S. employees). With its 95 employee-owners, Allen Insurance and Financial is in the medium size category.

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## **Theresa Mitchell Earns ACSR Designation**



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Theresa Mitchell, a business insurance account manager at Allen Insurance and Financial, recently achieved the designation of Accredited Customer Service Representative in Commercial Lines from The Institutes, an insurance education organization.



Mitchell joined Allen in 2016. She is based in our company's Southwest Harbor office.

ACSR courses help insurance professionals advance their skills, build knowledge and stay ahead of evolving trends so they can better serve their customers. Allen Insurance and Financial encourages all of the company's employee-owners to include continuing education as part of their professional development goals.

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## Welcoming Kristen Baker



Kristen Baker,  
CISR

[Kristen Baker](#) has joined Allen Insurance and Financial as a personal insurance account executive.

Kristen has 10 years of insurance experience and holds the Certified Insurance Service Representative (CISR) designation. She is based at Allen's office on Elm Street in Camden.

She is a graduate of Rockland District High School (now known as Oceanside) and the New England School of Communications.

She and her family live in Washington, where she is a member of the board of directors of the Gibbs Library. In addition to serving her community through its library, Baker enjoys kayaking, spending time with family and attending her son's school and extracurricular events.

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# Sam Grinnell Completes Liberty Mutual Producer Development Program



Sam  
Grinnell

Sam Grinnell, a business insurance account manager at Allen Insurance and Financial, has completed the Liberty Mutual Business Lines Producer Development Program, a rigorous 10-week program designed to improve insurance skills to meet the complexities of today's insurance marketplace.

Grinnell joined Allen in January 2023. He is based in Camden.

"All of us at Allen Insurance and Financial applaud Sam's commitment, dedication and determination to complete the program – an important step for Sam's burgeoning insurance career," said Jill Lang, marketing director at Allen Insurance and Financial.

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# Patriot Insurance Company Awards Allen Insurance & Financial Diamond Achiever in Maine

Allen Insurance and Financial has been named Maine's 2022 Diamond Achiever by [Patriot Insurance](#) Company. The annual Diamond Achiever awards are presented to the highest-performing agencies, based on set criteria, including length of appointment, profitability, growth, and policy retention.

"Year after year it is a thrill to announce our Diamond Achiever awards. The 2022 Maine Diamond Achiever, Allen Insurance and Financial, has worked hard and shown relentless efforts and commitment to our mutual customers," shared Patriot Insurance Company President and CEO Lincoln Merrill, Jr. "Congratulations on a great year!"

The results achieved by the team at Allen Insurance and Financial in 2022 helped the agency become one of the most successful among Patriot Insurance Company's more than 115 independent agencies.

"All of us at Allen are proud of our 30-year partnership with Patriot Insurance Company. They consistently deliver on their promise of protection to our customers, while providing peace of mind. This recognition from Patriot Insurance Company speaks to the skills and hard work of the Allen team as we help our mutual customers navigate life's risks and rewards," said Allen Insurance and Financial Senior Vice President Dan Bookham.

Allen Insurance and Financial has been working with Patriot

Insurance Company since 1993 and is recognized as one of the carrier's Preferred Plus independent insurance agency partners.

### **About Patriot Insurance**

Patriot Insurance Company has been providing peace of mind for families and businesses in New England for over 50 years. Headquartered in Yarmouth, Maine, we are a regional carrier offering business, home, auto, life, and surety products backed by local, autonomous claims, loss control, and underwriting teams. We work exclusively with independent agents who can give our customers the personal guidance and service they deserve. Since 2007, we have partnered with Frankenmuth Insurance, a longstanding company founded in Michigan in 1868. Patriot Insurance Company is financially sound, with an AM Best rating of "A" (Excellent). To learn more, visit us online at [patriotinsuranceco.com](http://patriotinsuranceco.com).